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Al Mazaya's debut Oman project on track for 2018 launch



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Al Mazaya Properties, a leading real estate developer in Oman, said its mixed-use project in Muscat, Oman, Mazaya Residence, is set to start in the summer, as construction work is proceeding as per schedule for a further five years, as 20 per cent of the construction work is already complete.



Sales calls held in Al Soda Properties in the year 2017, the Oman capital, the company's new development targets Omanis as well as GCC nationals as potential buyers, said a statement from the company.

Construction work on Mazaya Residence's four-storey and basement, which spreads over 6,514 sq. ft., has been completed as it will start to start the main upper construction work as per schedule. The project is due for completion next year, it stated.

Involved in the project progress, Salim Hailhas, the chief business development and marketing and sales officer at Al Mazaya Holding, said: "Since the project is progressing well, the company has started promoting the project in Oman and other markets in the region. Al Mazaya has also started a Ramadan promotion campaign offering discounted prices and also attract new buyers to the project. After its launch, Mazaya has 200 apartments and 20 retail outlets."

Mazaya Residence is located in one of the Muscat's most vibrant locations near major shopping malls, a school.

Under the Ramadan scheme, significant discounts on unit value will be offered as the starting price of the apartment is 303,500 (SAR 5.52). Additionally, there is a five per cent discount on select apartments and 10 per cent of the units will be offered on flexible instalment or divided into five payments, revealed Hailhas.

"To begin with, a buyer needs to pay 10 per cent of the total unit price on booking. The second instalment is until 20 per cent of the total apartment price to be paid in six months after booking," he revealed.

"The third instalment, which is 20 per cent of the total unit price, will be due upon completion of the project. The final 10 per cent instalment is added to be paid upon delivery," she added.

According to Hailhas, the project stands out as an attractive opportunity for different segments of society looking for the investment or own one.

Mazaya Residence is planned as one of the important real estate developments in Oman to meet the diverse needs of all segments of society.

"It offers valuable 2,200 sq. ft. to home seekers of decent housing units in a vibrant market with strong tour and economic potential thanks to the project's strong and consistent investment prospects. Just 100 metres from the Sultanate and self-sufficient apartment cover markets in the region," he added.

Hailhas said the Ramadan campaign is aimed at boosting sales and attracting property buyers to the project's first phase. Once the first phase is completed, he said, Mazaya will start the second phase of the project, which will include the cash market, the new phase of the development. Ultimately, it will enable the company to launch new projects in the near future.

The project also offers restaurants and services and utilities including swimming pools, tennis court, kids play areas, and fit-out clubs for the owners, which also ensure a safe and integrated community environment.



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Source: Arab News
Date: 2017-06-17

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Source: Saudi Gazette
Date: 2017-06-17

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